



Brokers National Broker Benefits Program



All BNL brokers are welcome to apply for any individual products and receive commissions, too.

Premiums can be paid annually, semi-annually, quarterly, or by monthly bank draft.

Other products available to brokers for their personal coverage:
Individual Dental
Hospital Indemnity
Cancer
Term Life Insurance
(5, 10 or 15 Year Level)

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Form No. BB (2005).2
Reprint June 2007

**Exceptional
Benefits for
Exceptional BNL
Producers**

Dental/Vision/ AD&D Benefits

Enjoy the benefits of group dental, group vision, and AD&D coverage for you, your family, and your employees.

Qualification Requirements

Production of \$5,000 annualized premium from any of BNL's products in one calendar year qualifies you and your family for coverage in your choice of plans: Edge Plus Dental Plans A or B, Insured Vision Plan A, and/or \$10,000 AD&D coverage. Your employees qualify for any of the plans when your annualized premium production for one calendar year reaches \$25,000. Eligible production includes personal, overrides, or a combination of both.

Plan Eligibility

To determine your eligibility, please contact the Marketing Department at 800-798-1125, ext. 4530. The plans have two open enrollments, December 1 and July 1. Premiums may be paid monthly by automatic bank draft or by annual check.

Membership Bonus Program

BNL is a strong advocate for membership in various industry related organizations. We encourage our brokers to join and become active in professional insurance industry associations such as:

NAHU: National Association of Health Underwriters

NAIFA: National Association of Insurance and Financial Advisors

Benefits Marketing Association (formerly NAPES)

That's why we came up with our "Membership Bonus Program."

Qualification Requirements

Agents who become a new member of an eligible association will receive up to a \$150 reimbursement to apply towards payment of annual dues. This reimbursement will be paid when the agent has produced \$15,000 annualized premium income (API) in that calendar year. Agents who are current association members will be eligible to receive up to a \$150 reimbursement when the agent has produced \$20,000 API in that calendar year.

How It Works

Agents must qualify each year for that year's dues reimbursement. Qualification notices are mailed quarterly to qualifying agents. To receive reimbursement, simply send us a copy of the receipt(s) for your dues payment(s). We will send you a check for up to \$150.



THE BROKERS' CHOICE